Leadership Book List

By Margaret Meacham, PhD

Anderson, P. A., & Guerrero, L. K. (1998). *Handbook of Communication and Emotion: Research Theory, Applications, and Contexts*. San Diego, CA: Academic Press.

Antonakis, J., Cianciolo, A. T., & Sternberg, R. J. (2004). *The nature of leadership*. Thousand Oaks, CA: Sage Publications.

Ashkanasy, N. M., & Tse, B. (2000). Transformational Leadership as Management of Emotion: A Conceptual Review. In C. E. J. Hartel & W. J. Zerbe (Eds.), *Emotions in the Workplace: Theory, Research and Practice* (pp. 221-235). Westport, CT: Quorom Books.

Astin, A. W., & Scherrer, R. A. (1980). *Maximizing Leadership Effectiveness*. San Francisco: Jossey-Bass.

Autry, J. A. (1991). *Love and profit: the art of caring leadership* (1st ed.). New York: Morrow.

Avolio, B. J. (1999). *Full Leadership Development: Building the Vital Forces in Organizations*. Thousand Oaks, CA: Sage.

Avolio, B. J. (2003). Examining the full range model of leadership: Looking back to transform forward. In D. Day & S. J. Zaccarro (Eds.), *Leadership Development for Transforming Organizations: Grow Leaders for Tomorrow* (pp. 71-98). Mahwah, NJ: Lawrence Erlbaum Associates.

Avolio, B. J. (2005). *Leadership Development in Balance: Made/Born*. Mahwah, NJ: Lawrence Erlbaum Associates.

Baldridge, J. V., Curtis, D. V., Ecker, G., & Riley, G. L. (1978). *Policy making and effective leadership: A National Study of Academic Management*. San Francisco: Jossey-Bass Publishers.

Baldridge, J. V. c. (1971). *Academic governance: research on institutional politics and decision making*. Berkeley: McCutchan Pub. Corp.

Bass, B. M. (1985). *Leadership and Performance Beyond Expectations*. New York: Free Press.

Bass, B. M. (1988). Evolving Perspectives on Charismatic Leadership. In J. A. Conger & R. N. Kanungo (Eds.), *Charismatic Leadership: The Elusive Factor in Organizational Effectiveness* (pp. 40-77). San Francisco: Jossey-Bass.

Bass, B. M. (1998). *Transformational Leadership: Industry, Military, and Educational Impact*. Mahwah, NJ: Lawrence Erlbaum Associates.

Bass, B. M., & Stogdill, R. M. (1990). *Bass and Stogdill's Handbook of Leadership: Theory, Research, and Managerial Applications*. New York: Free Press.

Bateman, T. S., & Porath, C. (2003). Transcendent Behavior. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship: Foundations of a New Discipline* (pp. 122-137). San Francisco: Berrett-Koehler.

Batson, C. D. (1998). Altruism and Prosocial Behavior. In D. T. Gilbert, S. T. Fiske & G. Lindsey (Eds.), *Handbook of Social Psychology* (4th ed., Vol. II, pp. 282-316). Boston: McGraw-Hill.

Batson, C. D. (2001). Why Act for the Public Good? Four Answers. In J. L. Yeager, G.

    M. Nelson, E. A. Potter, J. C. Weidman & T. G. Zullo (Eds.), *ASHE Reader on*

    Finance in Higher Education (2nd ed., pp. 611-620). Boston: Pearson Custom

    Publishing.

Beebe, J. (1992). *Integrity in Depth*. College Station, TX: Texas A&M University Press.

Bell, D. (2002). *Ethical Ambition: Living a Life of Meaning and Worth*. New York:

    Bloomsbury USA.

Bennis, W. G. (2003). *On Becoming a Leader*. Cambridge, MA: Perseus Publishing.

Bensimon, E. M., Neumann, A., & Birnbaum, R. (1989). *Making Sense of Administrative*

    Leadership: The "L" Word in Higher Education. Washington, DC: Association

    for the Study of Higher Education.

Blake, R. R., & McCanse, A. A. (1991). *Leadership Dilemmas -- Grid Solutions*.

    Houston, TX: Gulf.

Blake, R. R., & Mouton, J. S. (1964). *The Managerial Grid*. Houston, TX: Gulf.

Blake, R. R., & Mouton, J. S. (1978). *The New Managerial Grid*. Houston, TX: Gulf.

Blake, R. R., & Mouton, J. S. (1985). *The Managerial Grid III*. Houston, TX: Gulf.

Blau, P. M. (1964). *Exchange and Power in Social Life*. New York: Wiley.

Blum, L. A. (1980). *Friendship, Altruism and Morality*. London: Routledge.

Bowen, W. G., & Shapiro, H. T. (1998). *Universities and their leadership*. Princeton, NJ:

    Princeton University Press.

Bryman, A. (1992). *Charisma and Leadership in Organizations*. London: Sage.

Burleson, B. (2001). *Pathways to Integrity: Ethics and Psychological Type*. Gainesville,

    FL: Center for Applications of Psychological Type, Inc.

Burns, J. M. (1978). *Leadership*. New York: Harper & Row.

Burns, J. M. (2003). *Transforming Leadership: A New Pursuit of Happiness*. New York:

Atlantic Monthly Press.

Callahan, D. (2004). *The cheating culture: why more Americans are doing wrong to get*

ahead (1st ed.): Harcourt.

Caruso, D. R., Mayer, J. D., & Salovey, P. (2001). Emotional Intelligence and Emotional

Leadership. In R. E. Riggio, S. E. Murphy & F. J. Pirozzolo (Eds.), *Multiple*

Intelligences and Leadership (pp. 55-74). Mahwah, NJ: Lawrence Erlbaum

Associates.

Cassell, E. J. (2002). Compassion. In C. R. Snyder & S. Lopez (Eds.), *Handbook of*

Positive Psychology (pp. 434-445). New York: Oxford University Press.

Chan, A. (2005). Authentic Leadership Measurement and Development: Challenges and

Suggestions. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic*

Leadership Theory and Practice: Origins, Effects and Development;

Monographs in Leadership and Management (Vol. 3, pp. 227-250). San Diego,

CA: Elsevier.

Chan, A., Hannah, S. T., & Gardner, J. W. (2005). Veritable Authentic Leadership:

Emergence, Functioning, and Impacts. In J. W. Gardner, B. J. Avolio & F.

Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects*

and Development; Monographs in Leadership and Management (Vol. 3, pp. 3-

41). San Diego, CA: Elsevier.

Chazan, P. (1998). *The moral self*. NY: Routledge.

Clifton, D. O., & Harter, J. K. (2003). Investing in Strengths. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship* (pp. 111-121). San Francisco: Berret-Koehler.

Clore, G. L., & Gasper, K. (2000). Feeling is Believing: Some Affective Influences on Belief. In N. H. Frijda, A. S. R. Manstead & S. Bem (Eds.), *Emotions and Beliefs: How Feelings Influence Thoughts* (pp. 10-44). Cambridge, UK: University Press.

Conger, J. A., & Kanungo, R. N. (1998). *Charismatic Leadership in Organizations*. Thousand Oaks, CA: Sage.

Cooley, C. H. (1902). *Human Nature and the Social Order*. New York: Scribner's Sons.

Cooper, R. K., & Sawaf, A. (1997). *Executive EQ: emotional intelligence in leadership and organizations*. New York: Grosset/Putnam.

Covey, S. R. (1989). *The seven habits of highly effective people: restoring the character ethic*. New York: Simon and Schuster.

Covey, S. R. (1991). *Principle-centered leadership*. New York: Summit Books.

Covey, S. R. (1999). *Living the 7 habits: stories of courage and inspiration*. New York: Simon & Schuster.

Covey, S. R. (2004). *The 8th habit: from effectiveness to greatness*. New York: Free Press.

Dasborough, M. T., & Ashkanasy, N. M. (2005). Follower Emotional Reactions to Authentic and Inauthentic Leadership Influence. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 281-300). San Diego, CA: Elsevier.

Davis, J. R. (2003). *Learning to lead: a handbook for postsecondary administrators*. Westport, CT: Praeger.

Davis, M. (1999). *Ethics and the university*. London: New York.

Deci, E. L. (1975). *Intrinsic Motivation*. New York: Plenum Press.

Deci, E. L., & Ryan, R. M. (1985). *Intrinsic Motivation and Self-Determination in Human Behavior*. New York: Plenum Press.

Deci, E. L., & Ryan, R. M. (1995). Human Autonomy: The Basis for True Self-Esteem. In M. H. Kernis (Ed.), *Efficacy, Agency, and Self-Esteem* (pp. 31-49). New York: Plenum Press.

DePree, M. (2002). Servant-Leadership: Three Things Necessary. In L. C. Spears & M. Lawrence (Eds.), *Focus on Leadership: Servant-Leadership for the Twenty-First Century* (pp. 89-100). New York: John Wiley & Sons.

Diamond, R. M., & Adam, B. E. (2002). *Field guide to academic leadership* (1st ed.). San Francisco: Jossey-Bass.

Dotlich, D. L., & Cairo, P. C. (2003). *Why CEOs fail: the 11 behaviors that can derail your climb to the top-and how to manage them* (1st ed.). San Francisco: Jossey-Bass.

Douglas, C., Ferris, G. R., & Perrewé, P. L. (2005). Leader Political Skill and Authentic Leadership. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 139-154). San Diego, CA: Elsevier.

Drucker, P. F. (1999). *Management challenges for the 21st century* (1st ed.). New York: HarperBusiness.

Duval, S., & Wicklund, R. A. (1972). *A Theory of Objective Self-Awareness*. New York: Academic Press.

Eigel, K. M., & Kuhnert, K. W. (2005). Authentic Development: Leadership Development Level and Executive Effectiveness. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 357-385). San Diego, CA: Elsevier.

Fecher, R. J. (1985). *Applying corporate management strategies*. San Francisco: Jossey-Bass.

Fiedler, F. E. (1964). A Contingency Model of Leadership Effectiveness. In L. Berkowitz (Ed.), *Advances in Experimental Social Psychology* (Vol. 1, pp. 149-190). New York: Academic Press.

Fiedler, F. E. (1967). *A Theory of Leadership Effectiveness*. New York: McGraw-Hill.

Fiedler, F. E., & Chemers, M. M. (1974). *Leadership and Effective Management*. Glenview, IL: Scott Foresman.

Fiedler, F. E., & Garcia, J. E. (1987). *New Approaches to Leadership: Cognitive Resources and Organizational Performance*. New York: John Wiley.

Fincher, C. (2003). *Administrative leadership in academic governance and management*. Lanham, MD: University Press of America.

Fisher, J. L., Tack, M. W., & Wheeler, K. J. (1988). *The effective college president*. New York: American Council on Education.

Fishkin, J. S. (1984). *Beyond subjective morality: ethical reasoning and political philosophy*. New Haven, CT: Yale University Press.

Fry, L. W., & Whittington, J. L. (2005). In Search of Authenticity: Spiritual Leadership Theory as a Source for Future Theory, Research, and Practice on Authentic Leadership. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 183-200). San Diego, CA: Elsevier.

Gardner, J. W. (1990). *On leadership*. New York: Free Press.

Gardner, W. L., Avolio, B. J., & Walumbwa, F. (2005). Authentic Leadership Development: Emergent Themes and Future Directions. In W. L. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 387-406). San Diego, CA: Elsevier.

Gardner, W. L., Avolio, B. J., & Walumbwa, F. O. (2005). *Authentic leadership theory and practice: origins, effects and development*. Amsterdam: Oxford.

George, W. (2003). *Authentic leadership: rediscovering the secrets to creating lasting value*. San Francisco: Jossey-Bass.

Gibbs, J. C. (2003). *Moral development and reality: beyond the theories of Kohlberg and Hoffman*. Thousand Oaks, CA: Sage Publications.

Gilligan, C. (1982). *In a different voice: psychological theory and women's development*. Cambridge, MA: Harvard University Press.

8

Goleman, D. (1985). *Vital lies, simple truths: the psychology of self-deception*. New

    York: Simon and Schuster.

Goleman, D. (1995). *Emotional intelligence*. New York: Bantam Books.

Goleman, D. (1998). *Working with emotional intelligence*. New York: Bantam Books.

Goleman, D., Boyatzis, R. E., & McKee, A. (2002). *Primal leadership: realizing the

    power of emotional intelligence*. Boston: Harvard Business School Press.

Green, M. F. (1988). *Leaders for a new era: strategies for higher education*. New York:

    American Council on Education.

Greenleaf, R. K. (1977). *Servant Leadership: A Journey Into the Nature of Legitimate

    Power and Greatness*. Mahwah, NJ: Paulist Press.

Greenleaf, R. K. (1998). *The Power of Servant Leadership*. San Francisco: Berrett-

    Koehler.

Greenleaf, R. K. (2002). Essentials of Servant-Leadership. In L. C. Spears & M.

    Lawrence (Eds.), *Focus on Leadership: Servant-Leadership for the Twenty-First

    Century* (pp. 19-26). New York: John Wiley & Sons.

Greenleaf, R. K., Frick, D. M., & Spears, L. C. (1996). *On becoming a servant-leader*:

    Jossey-Bass.

Hamilton, N. W. (2002). *Academic ethics: problems and materials on professional

    conduct and shared governance*. Westport, CT: Praeger.

Hannah, S. T., Lester, P. B., & Vogelgesang, G. R. (2005). Moral Leadership:

   Explicating the Moral Component of Authentic Leadership. In J. W. Gardner, B.

   J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice:*

   Origins, Effects and Development; Monographs in Leadership and Management

   (Vol. 3, pp. 43-81). San Diego, CA: Elsevier.

Harter, J. K., Schmidt, F. L., & Keyes, C. L. M. (2003). Well-Being in the Workplace

   and Its Relationship to Business Outcomes: A Review of the Gallup Studies. In

   C. L. M. Keyes & J. Haidt (Eds.), *Flourishing: Positive Psychology and the Life*

   Well-Lived (pp. 205-224). Washington, DC: American Psychological Association.

Harter, S. (2002). Authenticity. In C. R. Snyder & S. Lopez (Eds.), *Handbook of Positive*

   Psychology (pp. 382-394). Oxford, UK: Oxford University Press.

Heim, P., Murphy, S., & Golant, S. K. (2001). *In the company of women: turning*

   workplace conflict into powerful alliances. New York: J.P. Tarcher/Putnam.

Heim, P., Murphy, S., & Golant, S. K. (2003). *In the company of women: indirect*

   aggression among women: why we hurt each other and how to stop (1st pbk. ed.).

   New York: Jeremy P. Tarcher/Putnam.

Hoffman, M. L. (2000). *Empathy and moral development: implications for caring and*

   justice. Cambridge, UK: Cambridge University Press.

Hoffman, M. L. (2002). *Empathy and moral development: implications for caring and*

   justice. Cambridge, UK: Cambridge University Press.

House, R. J. (1977). A 1976 Theory of Charismatic Leadership. In J. G. Hunt & L. L.

   Larson (Eds.), *Leadership: The Cutting Edge* (pp. 189-207). Carbondale, IL:

   Southern Illinois University Press.

House, R. J., & Dessler, G. (1974). The Path-Goal Theory of Leadership: Some Post Hoc and A Priori Tests. In J. G. Hunt & L. L. Larson (Eds.), *Contingency Approaches in Leadership* (pp. 29-55). Carbondale, IL: Southern Illinois University Press.

House, R. J., & Podsakoff, P. M. (1994). Leadership Effectiveness: Past Perspectives and Future Directions for Research. In J. Green (Ed.), *Organizational Behavior: The State of the Science* (pp. 45-82). Hillsdale, NJ: Lawrence Erlbaum Associates.

Hughes, L. W. (2005). Developing Transparent Relationships Through Humor in the Authentic Leader-Follower Relationship. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 83-106). San Diego, CA: Elsevier.

Hughes, R. L., Ginnett, R. C., & Curphy, G. J. (2006). *Leadership: enhancing the lessons of experience* (5th ed.). Boston: McGraw-Hill/Irwin.

Hunt, J. G. (2004). What is Leadership? In J. Antonakis, A. T. Cianciolo & R. J. Sternberg (Eds.), *The Nature of Leadership* (pp. 19-47). Thousand Oaks, CA: Sage.

Jaworski, J. (1998). Destiny and the Leader. In L. C. Spears (Ed.), *Insights on Leadership: Service, Stewardship, Spirit, and Servant-Leadership* (pp. 258-270). New York: John Wiley & Sons.

Johnson, A. G. (2001). *Privilege, power, and difference*. Boston: McGraw-Hill.

Judge, W. Q. (1999). *The leader's shadow: exploring and developing executive character*. Thousand Oaks, CA: Sage Publications.

Kanter, R. M. (1977). *Men and Women of the Corporation*. New York: Basic Books.

Kanter, R. M., Stein, B., & Jick, T. (1992). *The Challenge of organizational change: how companies experience it and leaders guide it*. New York: Free Press.

Kark, R., & Shamir, B. (2002). The Dual Effect of Transformational Leadership: Priming Relational and Collective Selves and Further Effects on Followers. In B. J. Avolio & F. J. Yammarino (Eds.), *Transformational and Charismatic Leadership: The Road Ahead* (pp. 62-91). Oxford, UK: Elsevier Science.

Katz, D., & Kahn, R. L. (1976). *Leadership*. New York: Wiley & Sons.

Katz, D., & Kahn, R. L. (1978). *The social psychology of organizations*. Hoboken, NJ: John Wiley & Sons.

Kidder, R. M. (1994). *Shared values for a troubled world: conversations with men and women of conscience* (1st ed.). San Francisco: Jossey-Bass Publishers.

Kidder, R. M. (1995). *How good people make tough choices* (1st ed.). New York: Morrow.

Kidder, R. M. (2005). *Moral courage* (1st ed.). New York: W. Morrow.

Kitwood, T. M. (1990). *Concern for others: a new psychology of conscience and morality*. New York: Routledge.

Kolditz, T. A., & Brazil, D. M. (2005). Authentic Leadership in In Extremis Settings: A Concept for Extraordinary Leaders in Exceptional Situations. In J. W. Gardner, B. J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice: Origins, Effects and Development; Monographs in Leadership and Management* (Vol. 3, pp. 345-356). San Diego, CA: Elsevier.

Kotter, J. P. (1996). *Leading change*. Boston: Harvard Business School Press.

Kotter, J. P., & Cohen, D. S. (2002). *The heart of change: real-life stories of how people change their organizations*. Boston: Harvard Business School Press.

Kouzes, J. M., & Posner, B. Z. (1993). *Credibility: how leaders gain and lose it: why people demand it* (1st ed.). San Francisco: Jossey-Bass Publishers.

Kouzes, J. M., & Posner, B. Z. (2002). *The leadership challenge*. San Francisco: Jossey-Bass.

Kouzes, J. M., & Posner, B. Z. (2003). *The Jossey-Bass academic administrator's guide to exemplary leadership* (1st ed.). San Francisco: Jossey-Bass.

Kristiansen, C. M., & Hotte, A. M. (1996). Morality and the Self: Implications for the When and How of Value -- Attitude -- Behavior Relations. In C. Seligman, J. M. Olson & M. P. Zanna (Eds.), *The Psychology of Values: The Ontario Symposium Volume 8*. Mahway, NJ: Lawrence Erlbaum Associates.

Langer, E. J. (1989). *Mindfulness*. Reading, MA: Addison-Wesley.

Lapsley, D. K., & Power, F. C. (2005). *Character psychology and character education*. Notre Dame, IN: University of Notre Dame Press.

Leary, M. R., & Tangney, J. P. (2003). *Handbook of Self and Identity*. New York: Guilford Publications.

Lee, B. (1997). *The power principle: influence with honor*. New York, NY: Simon & Schuster.

Likert, R. (1961). *New Patterns of Management*. New York: McGraw-Hill.

Likert, R. (1967). *The Human Organization: Its Management and Value*. New York: McGraw-Hill.

London, M. (2002). *Leadership development: paths to self-insight and professional growth*. Mahwah, NJ: Lawrence Erlbaum Associates.

Lopez, I. O. (1995). Becoming a Servant-Leader: The Personal Development Path. In L. C. Spears (Ed.), *Reflections on Leadership* (pp. 149-160). New York: John Wiley & Sons.

Lord, R. G., & Brown, D. J. (2004). *Leadership Processes and Follower Self-Identity*. Mahwah, NJ: Lawrence Erlbaum Associates.

Luthans, F., & Avolio, B. J. (2003). Authentic Leadership: A Positive Developmental Approach. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship* (pp. 241-261). San Francisco: Berrett-Koehler.

Mackenzie, C. (1962). *On Moral Courage*. London: The Quality Book Club.

Maddock, R. C., & Fulton, R. L. (1998). *Motivation, Emotions, and Leadership: The Silent Side of Management*. Westport, CT: Quorum Books.

Maddux, J. E. (2002). Self-Efficacy: The Power of Believing You Can. In C. R. Snyder & S. lopez (Eds.), *Handbook of Positive Psychology* (pp. 257-276). Oxford, UK: Oxford University Press.

Maslow, A. (1970a). *Motivation and Personality*. New York: Harper & Row.

Maslow, A. (1970b). *Religions, Values, and Peak-Experiences*. New York: Penguin.

Masten, A. S., & Reed, M. J. (2002). Resilience in Development. In C. R. Snyder & S. Lopez (Eds.), *Handbook of Positive Psychology* (pp. 74-88). Oxford, UK: Oxford University Press.

Matthews, R., & Wacker, W. (2002). *The Deviant's Advantage*. New York: Crown Business.

Maxwell, J. C. (1993). *Developing the leader within you*. Nashville, TN: T. Nelson.

Maxwell, J. C. (1998). *The 21 irrefutable laws of leadership: follow them and people will follow you*. Nashville, TN: Thomas Nelson Publishers.

Maxwell, J. C. (2001). *The 17 indisputable laws of teamwork: embrace them and empower your team*. Nashville, TN: T. Nelson.

McDade, S. A. (1991). New Pathways in Leadership and Professional Development. In J. D. Fife & L. F. Goodchild (Eds.), *Administration as a Profession* (Vol. 76, pp. 87-102). San Francisco: Jossey-Bass.

Miller, J. B. (1976). *Toward a New Psychology of Women*. Boston: Beacon Press.

Miller, W. I. (2000). *The Mystery of Courage*. Cambridge, MA: Harvard University Press.

Morgan, G. (1998). *Images of organization* (Executive, 1st ed.). San Francisco: Berrett-Koehler.

Munsey, B. (1980). *Moral development, moral education, and Kohlberg: basic issues in philosophy, psychology, religion, and education*. Birmingham, AL: Religious Education Press.

Myers, I. B., & Myers, P. B. (1995). *Gifts differing: understanding personality type*. Palo Alto, CA: Davies-Black.

Nadler, D., Shaw, R. B., & Walton, A. E. (1995). *Discontinuous change: leading organizational transformation* (1st ed.). San Francisco: Jossey-Bass.

Nidiffer, J. (2001). New Leadership for a New Century. In J. Nidiffer & C. T. Bashaw (Eds.), *Women administrators in higher education: historical and contemporary perspectives* (pp. 101-134). Albany: State University of New York Press.

Northouse, P. G. (2004). *Leadership: theory and practice* (3rd ed.). Thousand Oaks, CA: Sage Publications.

O'Toole, J. (1996). *Leading change: the argument for values-based leadership*. New York: Ballentine Books.

Olscamp, P. J. (2003). *Moral Leadership: ethics and the college presidency*. Lanham, MD: Rowman & Littlefield.

Padilla, A. (2005). *Portraits in leadership: six extraordinary university presidents*. West Port, CT: Praeger.

Park, N., & Peterson, C. M. (2003). Virtues in Organizations. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship* (pp. 33-47). San Francisco: Berrett-Koehler.

Peters, T. J. (1988). *Thriving on chaos: handbook for a management revolution*. New York: Harper & Row.

Peters, T. J., & Austin, N. (1985). *A Passion for excellence: the leadership difference*. New York: Random House.

Peters, T. J., & Waterman, R. H. (1982). *In search of excellence: lessons from America's best-run companies* (1st ed.). New York: Harper & Row.

Peterson, C., & Seligman, M. E. P. (2003). *The VIA Classification of Strengths and Virtues*. Washington, DC: American Psychological Association.

Peterson, C., & Seligman, M. E. P. (2004). *Character Strengths and Virtues: A Handbook and Classification*. New York: Oxford University Press.

Pittinsky, T. L., & Tyson, C. J. (2005). Leader Authenticity Markers: Findings From A Study of Perceptions of African American Political Leaders. In J. W. Gardner, B.

16

J. Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice:*

Origins, Effects and Development; Monographs in Leadership and Management

(Vol. 3, pp. 253-279). San Diego, CA: Elsevier.

Porter, M. E. (1985). *Competitive Advantage: Creating and Sustaining Superior*

Performance. New York: Free Press.

Quinn, R. E. (1996). *Deep Change: Discovering the Leader Within*. San Francisco:

Jossey-Bass.

Quinn, R. E., & Quinn, G. T. (2002). *Letters to Garrett: Stories of Change, Power, and*

Possibility. San Francisco: Jossey-Bass.

Rausch, E. (1980). *Management in institutions of higher learning*. Lexington, MA:

Lexington Books.

Reed, E., Turiel, E., & Brown, T. (1996). *Values and knowledge*. Mahwah, NJ: Lawrence

Erlbaum Associates.

Reed, E. S. (1996). Selves, Values, Cultures. In E. S. Reed, E. Turiel & T. Brown (Eds.),

Values and Knowledge (pp. 1-16). Mahwah, NJ: Lawrence Erlbaum Associates.

Reichard, R. J., & Avolio, B. J. (2005). Where are We? The Status of Leadership

Intervention Research: A Meta-Analytic Summary. In J. W. Gardner, B. J.

Avolio & F. Walumbwa (Eds.), *Authentic Leadership Theory and Practice:*

Origins, Effects and Development; Monographs in Leadership and Management

(Vol. 3, pp. 203-223). San Diego, CA: Elsevier.

Rest, J. R., & Narváez, D. (1994). *Moral development in the professions: psychology and*

applied ethics. Hillsdale, NJ: Lawrence Erlbaum Associates.

Rest, J. R., Narváez, D., Bebeau, M. J., & Thoma, S. J. (1999). *Postconventional Moral Thinking: A Neo-Kohlbergian Approach*. Mahwah, NJ: Lawrence Erlbaum Associates.

Rich, J. M., & DeVitis, J. L. (1994). *Theories of moral development*. Springfield, IL: Charles C. Thomas.

Richardson, M. L., & White, K. K. (1995). *Ethics applied*. New York: McGraw-Hill.

Ricoeur, P. (1992). *Oneself as Another* (K. Blamey, Trans.). Chicago: University of Chicago Press.

Riggio, R. E., Murphy, S. E., & Pirozzolo, F. J. (2002). *Multiple intelligences and leadership*. Mahwah, NJ: Lawrence Erlbaum Associates.

Robbins, S. P. (2005). *Organizational behavior* (11th ed.). Upper Saddle River, NJ: Pearson Prentice Hall.

Rokeach, M. (1979). *Understanding Human Values: Individual and Societal*. New York: Free Press.

Ross, W. D. (1930). *The Right and the Good*. Oxford, UK: Clarendon Press.

Rousseau, D. M. (1995). *Psychological Contracts in Organizations: Understanding Written and Unwritten Agreements*. Newbury Park, CA: Sage.

Salovey, P., Mayer, J. D., & Caruso, D. R. (2002). The Positive Psychology of Emotional Intelligence. In C. R. Snyder & S. Lopez (Eds.), *Handbook of Positive Psychology* (pp. 159-171). Oxford, UK: Oxford University Press.

Sashkin, M. (1988). The Visionary Leader. In J. A. Conger & R. N. Kanungo (Eds.), *Charismatic Leadership: The Elusive Factor in Organizational Effectiveness* (pp. 122-160). San Francisco: Jossey-Bass.

Schein, E. H. (2004). *Organizational culture and leadership* (3rd ed.). San Francisco: Jossey-Bass.

Schwartz, S. H. (1996). Value Priorities and Behavior: Applying a Theory of Integrated Value Systems. In C. Seligman, J. M. Olson & M. P. Zanna (Eds.), *The Ontario Symposium: The Psychology of Values* (pp. 1-24). Mahwah, NJ: Lawrence Erlbaum Associates.

Segal, J. (1997). *Raising your emotional intelligence: a practical guide* (1st ed.). New York: H. Holt.

Seiple, D. I. (1995). Exemplars in the History of Moral Theory. In M. L. Richardson & K. K. White (Eds.), *Ethics Applied* (pp. 67-108). New York: McGraw-Hill, Inc.

Seligman, C., Olson, J. M., & Zanna, M. P. (1996). *The psychology of values*. Mahwah, NJ: Lawrence Erlbaum Associates.

Seligman, M. E. P. (1998). *Learned Optimism*. New York: Pocket Books.

Seligman, M. E. P. (2002). *Authentic Happiness: Using the New Positive Psychology to Realize Your Potential for Lasting Fulfillment*. New York: Free Press.

Senge, P. M. (1990). *The fifth discipline: the art and practice of the learning organization* (1st ed.). New York: Doubleday/Currency.

Shaw, K. A. (1999). *The successful President: "buzzwords" on leadership*. Phoenix, AZ: Oryx Press.

Sowell, T. (2002). *A conflict of visions: ideological origins of political struggles*. New York: Basic Books.

Spears, L. C. (1995). *Reflections on Leadership: How Robert K. Greenleaf's Theory of Servant Leadership Influenced Today's Top Management Thinkers*. New York: Wiley.

Spears, L. C. (1998). *Insights on Leadership: Service, Stewardship, Spirit, and Servant Leadership*. New York: Wiley.

Spears, L. C. (2002). Tracing the Past, Present, and Future of Servant-Leadership. In L. C. Spears, M. Lawrence & K. Blanchard (Eds.), *Focus on Leadership: Servant Leadership for the 21st Century* (pp. 1-16). New York: Wiley.

Spreitzer, G., & Sonenshein, S. (2003). Positive Deviance and Extraordinary Organizing. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship* (pp. 207-224). San Francisco: Berrett-Koehler.

Stogdill, R. M. (1974). *Handbook of Leadership: A Survey of Theory and Research*. New York: Free Press.

Sutcliffe, K., & Vogus, T. (2003). Organizing for Resilience. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship* (pp. 94-110). San Francisco: Berrett-Koehler.

Tedeschi, J. T., & Norman, N. (1985). Social Power, Self-Presentation, and the Self. In B. R. Schlenker (Ed.), *The Self and Social Life* (pp. 293-322). New York: McGraw-Hill.

Tepper, B. (2003). Organizational Citizenship Behavior and the Spiritual Employee. In R. Giacalone & C. Jurkiewics (Eds.), *Handbook of Workplace Spirituality and Organizational Performance* (pp. 181-192). New York: M. E. Sharpe.

Terry, L. D. (2003). *Leadership of public bureaucracies: the administrator as conservator* (2nd ed.). Armonk, NY: M.E. Sharpe.

Terry, R. W. (1993). *Authentic leadership: courage in action* (1st ed.). San Francisco: Jossey-Bass Publishers.

Thomasma, D. C., & Weisstub, D. N. (2004). *The variables of moral capacity*. Boston: Kluwer Academic Publishers.

Tice, D. M., & Wallace, H. M. (2003). The Reflected Self: Creating Yourself as (You Think) Others See You. In M. R. Leary & J. P. Tangney (Eds.), *Handbook of Self and Identity* (pp. 91-105). New York: Guilford Press.

Trilling, L. (1972). *Sincerity and Authenticity*. Cambridge, MA: Harvard University Press.

Turknett, R. L., & Turknett, C. N. (2005). *Decent people, decent company: how to lead with character at work and in life* (1st ed.). Mountain View, CA: Davies-Black Pub.

Weisinger, H. (1998). *Emotional intelligence at work: the untapped edge for success* (1st ed.). San Francisco: Jossey-Bass Publishers.

Wheatley, M. J. (1994). *Leadership and the new science: learning about organization from an orderly universe* (1st pbk. ed.). San Francisco: Berrett-Koehler.

Wheatley, M. J. (1999). *Leadership and the new science: discovering order in a chaotic world* (2nd ed.). San Francisco: Berrett-Koehler.

Williams, L. (2004). *Leading beyond excellence: learn 7 practical and spiritual steps to spiral yourself to the top*. San Diego, CA: Executive Publishers International.

Worline, M. C., & Quinn, R. W. (2003). Courageous Principled Action. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship: Foundations of a New Discipline* (pp. 138-158). San Francisco: Berrett-Koehler.

Worline, M. C., Wrzesniewski, A., & Rafaeli, A. (2002). Courage and Work: Breaking Routine to Improve Performance. In R. G. Lord, R. Klimoski & R. Kanfer (Eds.), *Emotions in the Workplace: Understanding the Structure and Role of Emotions in Organizational Behavior* (pp. 295-330). San Francisco: Jossey-Bass.

Wrong, D. H. (1979). *Power*. New York: Harper & Row.

Wrzesniewski, A. (2003). Finding Positive Meaning in Work. In K. S. Cameron, J. E. Dutton & R. E. Quinn (Eds.), *Positive Organizational Scholarship* (pp. 296-308). San Francisco: Berrett-Koehler.

Yukl, G. A. (1989). *Leadership in organizations* (2nd ed.). Englewood Cliffs, NJ: Prentice Hall.